



## 2023 Revenue

### Target of 2.5 billion of euros exceeded

### 7.3% growth in the fourth quarter to 646.8 M€

Groupe CRIT (FR0000036675 – CEN), a major player in temporary work and airport services in France and abroad, announces its revenue for the 4<sup>th</sup> quarter of the 2023 financial year (September 1 – December 31).

<i>Revenues (M€)<sup>(1)</sup></i>	2023	2022	Variation	<i>Constant scope and exchange rate</i>
1 <sup>st</sup> quarter	583.0	523.6	+11.3%	+6.4%
2 <sup>nd</sup> quarter	652.9	595.1	+9.7%	+4.9%
3 <sup>rd</sup> quarter	653.2	615.2	+6.2%	+1.6%
4 <sup>th</sup> quarter	646.8	602.6	+7.3%	+1.6%
<b>Total</b>	<b>2 536.0</b>	<b>2 336.5</b>	<b>+8.5%</b>	<b>+3.5%</b>

The Group's consolidated turnover for the fourth quarter of 2023 amounts to € 646.8 million, up 7.3% on the same period in 2022 (€ 602.6 million). This increase includes a 6.3% scope impact linked to the acquisition of the Swiss company OK Job, consolidated since January 1, 2023. At constant scope and exchange rates, the Group's organic growth came to +1.6% over the same quarter (+1.8% organic TDA).

With the integration of OK Job, international now represents more than a quarter of the Group's activity (27.5% in the fourth quarter of 2023).

In France, activity remains at satisfactory levels with a fourth quarter once again increasing to € 468.7 million, a purely organic increase of +1.3%. International activities show an increase of 27.2% taking into account the integration of OK Job.

Cumulatively over the financial year, the Group crossed the threshold of 2.5 billion of euros in turnover to € 2,536.0 million, an increase of 8.5%. This progression was driven by all of the Group's activities with a level of activity also higher than 2019 (€2,488.5 million), benchmark year before Covid. This excellent performance confirms, once again this year, the Group's ability to maintain a solid trajectory despite more contrasting market conditions.

**Temporary work: +5.6% in the 4<sup>th</sup> quarter**  
**Resilience of activity in France**  
**An international activity driven by the integration of OK Job**

In Temporary work (80.4% of total activity), turnover for the fourth quarter was € 519.9 million <sup>(2)</sup>, up 5.6% (-1.4% organic TDA) compared to the same quarter of the previous financial year.

#### **France : -1.5%**

In France (70.9% of division activity), fourth quarter turnover reached € 368.8 million, down by 1.5%. Activity was supported by construction and aeronautics while industry and services remained behind.

### International : +28.2%

Internationally (29.1% of the division's activity), turnover for the quarter stood at € 151.1 million, an increase of 28.2%, mainly linked to the integration of OK Job (-0.3% organic TDA).

In the United States, in a market that contracted in the 4<sup>th</sup> quarter (-7.5% vs. 2022), turnover stood at € 63.1 million (-0.6% organic TDA) supported in particular by its Professional Staffing division. In Spain, the effects of the implementation of the legislative reform initiated by the government at the start of 2022 having now been integrated into the bases of comparison, activity is stable compared to 2022 (-0.3% in organic TDA), i.e. € 34.0 million.

### Multi-services : +15.0%

#### Another quarter of double-digit growth

The Multi-services Sector (20.9% of total activity) achieves quarterly turnover of € 135.4 million <sup>(2)</sup>, an increase of 15.0% (+15.1% at constant scope and exchange rates) compared to 2022.

Airport activities (75.0% of the division's total turnover) posted turnover of € 101.6 million over the past quarter, an increase of 14.2% compared to the business volumes achieved in the 4<sup>th</sup> quarter of 2022 (€ 89.0 million) which was itself a strong improvement. This is the 11th consecutive quarter of double-digit organic growth for this business.

In a more tense economic context, the good resilience of activities over this last quarter reinforces the Group's confidence in its ability to adapt on its markets in France and internationally.

The end of the 2023 financial year was marked by the announcement of a major agreement relating to the acquisition of a majority stake in the capital of the Italian company OPENJOBMETIS. Subject to the lifting of the usual suspensive conditions, Groupe CRIT confirms its desire to close the operation in early 2024. Its completion would allow the Group to extend its geographical coverage to Italy and exceed € 3.3 billion in annual turnover on a proforma basis. The integration of OPENJOBMETIS would also constitute a key step in the extension of positions outside France with a contribution from International, which would represent approximately half of the total temporary work activity.

#### Detailed annex of exchange rate and scope impacts

M€	Revenue				Change 2023/2022	Organic change	Forex impact (3)	Perimeter impact <sup>(4)</sup>
	2023		2022					
	M€	% CA	M€	% CA				
Temporary work <sup>(2)</sup>	2 060.0	81.2%	1 925.3	82.4%	7.0%	0.8%	(0.4)%	6.6%
Multi-services <sup>(2)</sup>	503.9	19.9%	439.9	18.8%	14.5%	14.8%	(0.3)%	0.0%
Inter BU eliminations	(27.9)	(1.1)%	(28.7)	(1.2)%	(2.9)%	(2.9)%	0.0%	0.0%
<b>TOTAL GROUPE</b>	<b>2 536.0</b>	<b>100.0%</b>	<b>2 336.5</b>	<b>100.0%</b>	<b>8.5%</b>	<b>3.5%</b>	<b>(0.4)%</b>	<b>5.4%</b>

<sup>(1)</sup> Unaudited data

<sup>(2)</sup> Excluding inter-segment eliminations

<sup>(3)</sup> The exchange rate impact is computed by applying the previous year's exchange rates to current-year revenue denominated in foreign currencies.

<sup>(4)</sup> Changes in consolidation scope computed by restating revenue for:

- the contribution of entities acquired during the current year and the contribution of entities acquired the previous year until the anniversary date of their acquisition.
- entities sold during the current year, the contribution to revenue during the months of the previous year for which the entities are no longer consolidated in the current year and for entities sold the previous year, the contribution to revenue of the previous year until the date of their sale.

#### Next release :

2023 Annual Results : March 19<sup>th</sup> 2024 after market closing

Groupe CRIT is a French leading company in staffing and airport assistance, in France and Internationally. The Group is listed on Euronext Paris (Compartment B FR0000036675) and is included in the CAC Allshares and Euronext Family Business.

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