



9-month sales Business stable despite a difficult environment

<i>In €m (non-audited figures)</i>	2012	2011	Variation
Q1	350.3	333.0	+5.2%
Q2	385.9	386.5	-0.2%
Q3	388.1	401.3	-3.3%
Total	1,124.2	1,120.8	+0.3%

Over the first nine months of the year, Group CRIT posted stable sales of €1,124.2 million. On a like-for-like basis, these stood at €1,051.3 million compared to €1,120.8 million over the same period in 2011. As expected, general weak demand weighed on business in the third quarter. Over the period, sales totalled €388.1 million, slightly down 3.3%.

Temp. and Recruitment business hold up well

In the Temp. and Recruitment business, sales for the first nine months stood at €933.8 million, compared to €945.1 million for the same period in 2011. This resilience was due in part to the acquisition of US company PeopleLink. In all, international business grew 90.5% to €144.5 million, and now accounts for over 15% of sales in this business line.

In France, sales over the first nine months amounted to €789.2 million vs. €869.2 million over the same period in 2011, down 9.2%. This contraction in activity, in line with market trends over the period, reflects not only a generally difficult environment but also the Group's conscious decision to maintain price discipline to defend its margins.

Continued growth in Multiservices

The Multiservices business has maintained growth, with sales of €203.9 million, up over 8% on the first nine months of 2011. In airport services (73% of business), sales over the period stood at €149.2 million, up 7.1%, Engineering and maintenance rose 12.3%, with sales of over €42 million over the first nine months.

In view of these developments, the Group remains confident in its capacity to consolidate its positions in France and to step up its international expansion.

Next key date:
2012 sales will be published on
February 6th, 2013 after close of trading

Group CRIT is one of the leaders in Human Resources services in France. Parallel to its core business, the group profits from a strong positioning in the sector of Airport Assistance. Listed on NYSE Euronext Paris (compartment C FR0000036675) Group Crit is part of indices CAC All-tradable, CAC All-shares and CAC Mid&Small.

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