



## 2011 Sales: +15.4%

### Group Crit oversteps the 1.5 billion euros mark

in M€ <sup>(1)</sup>	2011	2010	Variation
Temp. business <sup>(2)</sup>	1 275.7	1 093.8	+16.6%
<i>of which France</i>	1 150.7	1 009.1	+14.0%
<i>of which International</i>	124.9	84.6	+47.6%
Multiservices <sup>(2)</sup>	254.3	233.8	+8.8%
Total	1 512.4	1 310.8	+15.4%
<i>of which Q4</i>	391.6	346.6	+13.0%

<sup>(1)</sup> unaudited data

<sup>(2)</sup> excluding Interco Eliminations

#### A solid organic growth: +12.6%

In 2011, Group CRIT sales amounted to € 1 512.4 million, up to 15.4%. This strong evolution benefited from a steady organic growth of 12.6% to € 1 476.5 million.

#### Q4 up to 13%

In Q4 2011, sales increased by 13% to € 391.6 million (+5.4% at constant scope).

#### Temp. business: +16.6%

In Temp. business (84% of total sales), 2011 sales amounted to € 1 275.7 million, up to 16.6% (+13.4% at constant scope). In Q4 2011, sales increased by 13% to € 330.6 million (+4% at constant scope).

#### France: increased market shares

In France, the group reinforced its market shares with sales up to 14%. On the same period, the Temp. market in France increased by 11% (source : Prisme) ; This performance entirely stems from organic growth.

#### International: +48%

2011 has been a year of a significant step in its international growth with sales up to 47.6% to € 124.9 million. This strong growth includes the activity of the North American staffing company PeopleLink, acquired and consolidated in the group as from September 2011. On full year, PeopleLink sales were up 21% to € 96.7 million. At constant currency, sales increased by 27% to \$ 135 million.

#### Multiservice: +8.8%

As expected, the group consolidated its Multiservice business growth in 2011 with sales of € 254.3 million, up to 8.8%. This growth has been particularly sustained in Q4 with sales amounted to € 65.9 M€, increasing by 12% benefiting from the strong dynamic of Engineering and Maintenance activities.

In Airport activities, 2011 sales amounted to € 185.3 million, up to 5.9%.

The growth in all business segments will positively impact the growth in results and improvement in margins for the year 2011.

The strengthen of its positions in 2011 both in terms of network extension and market shares will allow the Group to keep on its development in France and abroad.

**Annual results will be published on April 10<sup>th</sup>, 2012 (after closing)**

**Group CRIT is one of the leaders in Human Resources services in France. Parallel to its core business, the group profits from a strong positioning in the sector of Airport Assistance. Listed on Nyse Euronext Paris (compartment C FR0000036675) Group Crit is part of indices CAC All-tradable, CAC All-shares et CAC Mid&Small.**

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